## BALANCE SHEET

As at Mar 31th 2010

Unit: VND

| ASSETS | Code | Note | Ending Balance | Beginning Year |
| :---: | :---: | :---: | :---: | :---: |
| A. SHORT-TERM ASSETS ( $100=110+120+130+140+150$ ) | 100 |  | 611,235,712,307 | 519,145,239,169 |
| I. Cash and cash equivalents | 110 | V. 1 | 13,749,907,028 | 26,426,038,195 |
| 1.-Cash | 111 |  | 13,749,907,028 | 26,426,038,195 |
| 2. Cash equivalents | 112 |  | ----------------------- | ------------------------- |
| III.-------------------------------- | 120 |  | 13,700,000,000 | 13,700,000,000 |
| 1. Short-term investments | 121 | V.- 2 | 13,700,000,000 | 13,700,000,000 |
|  | 129 |  | -------------------------- | ---------------------------- |
| III. Receivables | 130 |  | 331,516,436,958 | 292,729,918,066 |
| 1. Trade accounts re----------- | 131 | V.-3 | 300,575,613,791 | 281,828,362,908 |
| 2. Advances to------------ | 132 | V.--- | 6,739,441,546 | 3,952,165,241 |
| 3. Short------------------------ | 133 |  | -- | -------------- |
|  | 134 |  | -------------------------- | ---------.------ |
| 5.O-Other receivables | 135 | V. 5 | 24,201,381,621 | 6,949,389,917 |
| 6. Provision for short-term bad receivables | 139 |  | --------------------------- |  |
| IV.Inventories | 140 |  | 229,588,645,802 | 175,822,716,011 |
| 1-Inventor------ | 141 | V.-- 6 | 229,588,645,802 | 175,822,716,011 |
| 2. Provision for devaluation of inventories | 149 |  | ---------------------------- |  |
| V.Other short-term assets | 150 |  | 22,680,722,519 | 10,466,566,897 |
| 1. Short-term prepaid expenses | 151 | V.7--- | 1,562,062,227 | 1,416,471,946 |
| 2. VAT deductible | 152 | V. 8 | 423,103,748 | 1,687,599,961 |
|  | 154 | V. 9 | 9,000,000 | 592,071 |
| 4. Other short-term assets | 158 | V. 10 | 20,686,556,544 | 7,361,902,919 |
| B. LONG-TERM ASSETS ( $200=210+220+240+250+260$ ) | 200 |  | 232,767,001,456 | 242,264,458,202 |
| I. Long-term receivables | 210 |  | --- |  |
| 1.-Long-term receivables from customers | 211 |  | - |  |
| 2. Capital receivable from subsidiaries | 212 |  | - |  |
| 3. Long-term inter-company receivables | 213 |  | - |  |
| 4. Other long-term receivables | 218 |  | -- |  |
| 5. Provision for long-term bad receivable (*) | 219 |  | ------------------------------- | --------------------- |
| II. Fixed assets | 220 |  | 217,313,037,509 | 218,543,729,524 |
| 1.-Tangible fixed assets | 221 | V.11 | 171,968,001,173 | 171,956,462,170 |
| --Historical cost | 222 |  | 223,696,033,278 | 221,119,894,683 |
| --Accumulated depreciation | 223 |  | (51,728,032,105) | (49,163,432,513) |
| 2. Finance leases fixed assets | 224 | V. 12 | 12,878,618,043 | 13,893,353,519 |
| --Historical cost | 225 |  | 19,164,036,743 | 19,745,375,572 |
| --Accumulated depreciation | 226 |  | (6,285,418,700) | (5,852,022,053) |
| 3. Intangible fixed assets | 227 | V. 13 | 17,350,395,065 | 17,441,218,019 |
| --Historical cost | 228 |  | 18,584,977,433 | 18,584,977,433 |
| --Accumulated depreciation | 229 |  | (1,234,582,368) | (1,143,759,414) |
| 4. Construction in progress expenses | 230 | V. 14 | 15,116,023,228 | 15,252,695,816 |
| III. Property investment | 240 |  | ---------------------------- | ----------------- |
| --Historical cost | 241 |  | -- | - |
| - Accumulated depreciation (*) | 242 |  | ----------------------------- | ----------------------------- |
| IV. Long-term financial investments | 250 |  | 11,530,200,000 | 19,033,365,323 |
| 1. Investment in subsidiaries | 251 |  | ---------------- | --------------------------- |
| 2. Investment in joint-venture | 252 | V. 15 |  | 7,503,165,323 |
| 3. Other long-term investments | 258 | V. 16 | 11,530-200,000 | 11,530,200,000 |
| 4. Provision for devaluation of long-term finance---------------1nvestment | 259 |  | -------------------------- | --------------------------- |
| V. Other long-term assets | 260 |  | 3,923,763,947 | 4,687,363,355 |
| 1. Long-term prepaid expenses | 261 | V. 17 | 3,748,763,947 | 4,414,797,380 |
| 2. Deferred income tax assets | 262 | V. 18 |  | 97,565,975 |
| 3.-Others | 268 | V.19 | 175,000,000 | 175,000,000 |
|  |  |  |  |  |
| TOTAL ASSETS | 270 |  | 844,002,713,763 | 761,409,697,371 |


|  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| CAPITAL SOURCE | Code | Note | Beginning Year | Ending Balance |
| A. LIABILITIES (300=310+330) | 300 |  | 615,160,016,956 | 557,610,509,829 |
| I. Short-term liabilities | 310 |  | 534,361,496,248 | 476,310,544,599 |
| 1. Short-term borrowing and debts | 311 | V. 20 | 425,460,912,354 | 411,019,661,489 |
| 2. Trade accounts payable | 312 | V. 21 | 51,893,059,947 | 47,150,187,530 |
| 3. Advances from customers | 313 | V. 22 | 17,211,543,304 | 96,900,000 |
| 4. Taxes and liabilities to State budget | 314 | V. 23 | 33,540,264,049 | 14,690,098,173 |
| 5. Payable to employees | 315 | V. 24 | 3,490,284,597 | 2,346,405,731 |
| 6. Payable expenses | 316 | V. 25 | 12,074,626 | 268,460,085 |
| 7. Accounts payables | 317 |  | - |  |
| 8. Payable in accordance with contracts in progress | 318 |  | - |  |
| 9. Other short-term payables | 319 | V. 26 | 2,753,357,371 | 738,831,591 |
| 10. Provision for short-term liabilities | 320 |  |  |  |
| II. Long-term liabilities | 330 |  | 80,798,520,708 | 81,299,965,230 |
| 1. Long-term accounts payables-Trade | 331 | V. 27 |  |  |
| 2. Long-term accounts payables-Affiliate | 332 |  | - |  |
| 3. Other long-term payables | 333 | V. 28 | 1,198,825,000 | 1,233,825,000 |
| 4. Long-term borrowing and debts | 334 | V. 29 | 79,340,117,006 | 79,806,561,528 |
| 5. Deferred income tax | 335 |  | - | - |
| 6. Provision for unemployment allowance | 336 | V. 30 | 259,578,702 | 259,578,702 |
| 7. Provision for long-term liabilities | 337 |  | - |  |
| B. OWNER'S EQUITY ( $400=410+430$ ) | 400 |  | 228,842,696,807 | 203,799,187,543 |
| I. Capital sources and funds | 410 |  | 228,781,741,067 | 203,769,927,303 |
| 1. Paid-in capital | 411 | V. 31 | 150,000,000,000 | 150,000,000,000 |
| 2. Capital surplus | 412 |  | 6,338,500,000 | 6,338,500,000 |
| 3. Other capital of owner | 413 |  | - | - |
| 4. Treasury stock | 414 |  | - | - |
| 5. Assets revaluation difference | 415 |  | - | - |
| 6. Foreign exchange difference | 416 |  | - | - |
| 7. Investment and development fund | 417 |  | - | - |
| 8. Financial reserve fund | 418 |  | - | - |
| 9. Other fund belong to owner's equity | 419 |  | - | - |
| 10. Retained profit | 420 | V. 32 | 72,443,241,-067 | 47,431,427,303 |
| 11. Capital for construction work | 421 |  | - | - |
| II. Budget sources | 430 |  | 60,955,740 | 29,260,240 |
| 1. Bonus and welfare fund | 431 | V. 33 | 60,955,740 | 29,260,240 |
| 2. Budgets | 432 |  | ----------- | ------------- |
| 3. Budget for fixed asset | 433 |  | - | - |
| TOTAL RESOURCES | 440 |  | 844,002,713,763 | 761,409,697,371 |

## INCOME STATEMENT

As at Mar 31th 2010
Unit: VND

| Items | Code | Note | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year |
| 1 | 2 | 3 | 4 | 5 |
| 1. Sales | 01 | VI. 1 | 268,427,578,970 | 199,433,513,534 |
| 2. Deductions | 02 |  |  |  |
| 3. Net sales and services | 10 |  | 268,427,578,970 | 199,433,513,534 |
| 4. Cost of goods sold | 11 | VI.---- | 213,109,720,101 | 169,135,755,925 |
| 5. Gross profit | 20 |  | $\mathbf{5 5 , 3 1 7 , 8 5 8 , 8 6 9}$ | 30,297,757,609 |
| 6. Financial income | 21 | VI. 3 | 760,658,577 | 645,878,679 |
| 7. Financial expenses | 22 | VI. 4 | 18,651,999,557 | 14,833,750,816 |
| Include: Interest expense | 23 |  | 12,369,400,835 | 9,486,722,761 |
| 8.----1----------------- | 24 | VI.-5 | 9,751,756,572 | 4,327,351,372 |
| 9. General \& administrative------------1.-- | 25 | VI. 6 | 6,078,108,775 | 4,021,693,520 |
| 10.Net operating profit | 30 |  | 21,596,652,542 | $7,760,840,580$ |
| 11. Other income | 31 | VI. 7 | 19,675,722,609 | 66,771,681 |
| 12.Other expenses | 32 | VI. 8 | 7,980,256,842 | 162,181,662 |
| 13. Other profit | 40 |  | 11,695,465,767 | (95,409,981) |
| 14. Profit or loss in joint venture |  |  |  |  |
| 15. Profit before tax ( $50=30+40$ ) | 50 |  | 33,292,118,309 | 7,665,430,599 |
| 16. Current corporate income tax expenses | 51 | VI. 23 | 8,340,329,198 | 1,112,176,087 |
| 17. Deferred corporate income tax expenses | 52 |  |  |  |
| 18. Profit after tax ( $60=50-51-52$ ) | 60 |  | 24,951,789,111 | 6,553,254,512 |
| 18.1 Profit after tax of minorities | 61 |  |  |  |
| 18.2 Profit after tax of the parent company's share-------------1ders | 62 | VI.10 | 24,951,789,111 | 6,553, 254, 512 |
| 21. EPS (*) | 70 | VI. 9 |  |  |

## CASH FLOW STATEMENT

## As at Mar. 31th, 2010 (Indirect method)

| Items | Code | Unit: VND |  |
| :---: | :---: | :---: | :---: |
|  |  |  |  |
|  |  | Current year | Previous year |
| 1 | 2 | 3 | 4 |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |
| 1. Profit before tax | 01 | 33,292,118,309 | 7,665,430,599 |
| 2. Adjustment in accounts |  |  |  |
| Fixed assets depreciation | 02 | 5,404,963,261 | 4,521,542,832 |
| Provisions | 03 |  |  |
| Unrealized foreign exchange difference loss/gain | 04 |  |  |
| Loss from liquidating fixed assets and down construction expenses | 05 | (11,250,000,000) |  |
| Interest expenses | 06 | 12,369,400,835 | 9,486,722,761 |
| 3. Operating profit before the changes of current capital | 08 | 39,816,482,405 | 21,673,696,192 |
| Changes in accounts receivable | 09 | (50,757,518,258) | 32,163,147,808 |
| Changes in inventories | 10 | (53,765,929,791) | (40,451,454,515) |
| Changes in trade payables | 11 | 36,326,091,740 | (62,248,445,524) |
| Changes in prepaid expenses | 12 | 520,443,152 | 422,077,633 |
| Paid interest | 13 | (12,369,400,835) | (9,486,722,761) |
| Paid corporate income tax | 14 | (1,000,000,000) | (2,500,000,000) |
| Other receivables | 15 |  |  |
| Other payables | 16 |  |  |
| Net cash provided by (used in) operating activities | 20 | (41,229,831,587) | (60,427,701,166) |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 | (4,174,271,246) | (8,756,941,370) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets | 22 | 11,250,000,000 |  |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  |  |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  | (32,564,000,000) |
| 5. Cash paid for joining capital in other companies | 25 |  | (4,835,742) |
| 6. Withdrawal of capital in other companies | 26 | 7,503,165,323--1 |  |
| 7. Cash received from interest, dividend and distributed profit | 27 |  |  |
| Net cash used in investing activities | 30 | 14,578,894,077 | (41,325,777,112) |
|  |  |  |  |
| 1. Cash received from issuing stock, other owners equity | 31 |  |  |
| 2. Cash paid to owners' equity, repurchase issued stock | 32 |  |  |
| 3. Cash received from long-term and short-term borrowings | 33 | 222,377,260,833 | 189,617,122,857 |
| 4. Cash paid to principal debt | 34 | (207,473,454,491) | (77,850,689,935) |
| 5. Cash paid to financial lease debt | 35 | (929,000,000) | (445,000,000) |
| 6. Dividend, profit paid for owners | 36 |  |  |
| Net cash (used in) provided by financing activities | 40 | 13,974,806,342 | 111,321,432,922 |
|  |  |  |  |
| Net cash during the period | 50 | (12,676,131,168) | 9,567,954,644 |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 | 26,426,038,195 | 36,400,295,220 |
| Influence of foreign exchange fluctuation | 61 |  |  |
| CASH AND CASH EQUIVALENTS AT END OF YEAR | 70 | 13,749,907,027 | 45,968,249,864 |

